

CASE STUDY:

PwC empowers mobile workforce

“Druva is an effective solution that completely meets IT expectations without requiring user intervention or maintenance.”

— Rajesh Kumar Sharma, Assistant Manager, PwC

How does a professional services firm protect the data on its remote workforce's devices?

PwC is spread across nine locations in India and a significant percentage of its workforce operates remotely. Without an endpoint data protection solution in place, PwC faced a number of challenges in protecting its critical corporate data:

- ▶ High costs associated with recovery of lost data
- ▶ No guarantee of complete data retrieval
- ▶ Reduced productivity from lost data
- ▶ Excessive user involvement and heavy resource requirement in backing up manually

To effectively protect data for its mobile workforce, PwC needed a solution that would meet these requirements:

- ▶ Enterprise-grade data protection for laptops and mobile devices
- ▶ Successful backups without user intervention or impact to user productivity
- ▶ Protection against data breach of lost or stolen devices

Company Overview



PwC is the world's largest professional services firm with \$29.2 billion in revenues and offices in 757 cities across 154 countries. Their success, in part, has been achieved by employing a large, empowered workforce powered by a network of branches across multiple cities.

“What we really needed was a solution that would help safeguard and protect critical client data carried by our remote users in the event of theft or hardware failure.”

— Rajesh Kumar Sharma, Assistant Manager, PwC

Druva inSync

After testing solutions from several vendors, PwC selected Druva inSync to provide its remote workforce with complete data protection. inSync provides PwC with fast and secure endpoint backups over WAN and centralized administration with low user intervention. Automated backup eliminates costs incurred from data loss, as well as consequent productivity loss. If devices are lost or stolen, inSync protects PwC's critical data with DLP capabilities including device encryption and remote wipe. Furthermore, inSync's integrated file sharing enables PwC employees to securely share files and collaborate while giving IT full visibility and control of sharing activity.

Since implementing inSync, PwC has achieved the following:

- ▶ **8,000 remote devices protected:** inSync's non-intrusive and easy-to-use end-user experience ensured rapid adoption among users.
- ▶ **Anywhere, anytime data access:** PwC employees can gain instant access to their data from mobile devices and restore data from multiple snapshots in time.
- ▶ **60% savings on bandwidth and storage:** PwC achieved efficient backups, which utilized low bandwidth and storage, resulting in significant cost savings.

“Druva is perfect for the enterprise that needs an effective backup solution for its mobile users.”

— Rajesh Kumar Sharma, Assistant Manager, PwC

About Druva

Druva provides integrated data protection and governance solutions for enterprise laptops, PCs, smartphones and tablets. Its flagship product, inSync, empowers an enterprise's mobile workforce with backup, IT-managed file sharing, data loss prevention, and rich analytics. Deployed in public or private cloud scenarios or on-premise, inSync is the only solution built with both IT needs and end-user experiences in mind. With offices in the United States, India and the United Kingdom, Druva is privately held and is backed by Nexus Venture Partners, Sequoia Capital and Tenaya Capital. Information on Druva is available at www.druva.com.



Druva, Inc.
Americas: +1 888-248-4976
Europe: +44 (0) 20 3150 1722
APJ: +91 (0) 20 672 63 395
sales@druva.com
www.druva.com